

IN ALMOST 400 CLOSINGS SINCE 2002, apartment property Buyers and Sellers have chosen Brice. His LA multifamily-market expertise, particularly in the greater South Bay, is second to none. Whether you're a seller wishing to command a "top-of-the-market" price or a Buyer wanting to wisely place investment capital *in any form of investment property*, Brice can help.

Having closed so many transactions in a relatively short career, his clout and "brand name" have risen along a hyperbolic curve. These dynamics, coupled with long hours in the office are evident on his clients' bottom line.

Brice graduated from Santa Clara University with a degree in Psychology and a minor in German. He then attended University of Southern California & earned an MBA in Marketing and Management. Brice parlayed his extensive theoretical expertise into a successful 5-year career as a financial planner, based in Downtown Los Angeles.

It was in 2002 that Brice made the move to real estate and joined Marcus & Millichap. At Marcus & Millichap, Brice specialized in multifamily investments and was named Director. His 4½-year career at Marcus & Millichap saw him earn 3 Sales Achievement Awards, 3 National Achievement Awards and a Chairman's Club Award - this equates to sales production in the top percentile, nationwide. He, locally, was the #2 producer in the Downtown Los Angeles office in 2005.

In the summer of 2006, Brice logistically placed himself in the center of his bread-and-butter market area by joining forces with RE/MAX Commercial based in Torrance. With a shorter commute and quicker access to his predominantly South Bay clientele, Brice's efficiency and sales production reached even greater heights - quickly earning Platinum Club status in only several months of 2006 sales production; then, the elite level of Diamond Club (RE/MAX's top annual award) and #1 producer at RE/MAX Commercial Downtown and RE/MAX Commercial South Bay in 2007.

Brice again ranked #1 in the South Bay office in 2008 and was inducted into the RE/MAX Hall of Fame, after just a short career with the company. His work ethic and clout earned him the #1 ranking in the South Bay office and Platinum, Chairman's Club Diamond Club (RE/MAX Commercial's highest production award) in the years 2009-2017.

2018 is slated to be a great year for Brice. Marcus & Millichap recruited him to come "back home" as of the start of the year. Brice and his growing team will be a cornerstone of the new, flagship office, ideally-located off of Rosecrans, in El Segundo. A move that will only benefit his client base.

Outside of the office, Brice is a devoted husband to his wife, Anne, and father to his 3 children. When there's free time, you can find Brice on the Strand, at the boxing gym - and occasionally up the coast, exploring California's wine regions ■



BRICE W. HEAD, MBA

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and Value for Buyers,
Since 2002.

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